

Message Text

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PAGE 01 STATE 128754

60

ORIGIN COME-00

INFO OCT-01 NEA-10 ISO-00 EB-07 /018 R

DRAFTED BY COM/BIC/CAGNE/ABOUREAU/BT

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COM/BIC/CAGNE/PBHALE

STATE/NEA/IRN/MORTON

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R 031514Z JUN 75

FM SECSTATE WASHDC

TO AMEMBASSY TEHRAN

UNCLAS STATE 128754

E.O. 11652 N/A

TAGS: BEXP, IR

SUBJECT: BANDAR ABBAS PORT PROJECT

REF: TEHRAN 0646 JAN. 21, 1975

1. THREE SENIOR EXECUTIVES FROM THE DRAVO CORPORATION, PITTSBURG, VISITED CAGNE IN REFERENCE TO BANDAR ABBAS PORT PROJECT. DRAVO IS PART OF THE IRANIAN-AMERICAN PORT CONSORTIUM BIDDING ON THE PROJECT. OTHER THREE MEMBERS INCLUDE INTERNATIONAL SYSTEMS AND CONTROL CORPORATION, VAN HOUTEN ASSOCIATES, AND SOROS ASSOCIATES.

2. DRAVO'S ESTIMATED VALUE OF THE PROJECT IS BETWEEN 700 MILLION DOLLARS AND 1 BILLION DOLLARS AND THAT THE COST OF PREPARING THE BID HAS EXCEEDED 125 THOUSAND DOLLARS. HOWEVER THE BID WAS SUBMITTED ON A COST REIMBURSABLE BASIS, RATHER THAN ON A SO CALLED COMPETITIVE LUMP-SUM AS CALLED FOR BY THE PORT AND SHIPPING ORGANIZATION.

3. ACTION REQUESTED: IN ADDITION TO PROVIDING ALL POSSIBLE ASSISTANCE TO ONLY AMERICAN CONSORTIUM BIDDERS, REQUEST EMBASSY ASCERTAIN THE FOLLOWING:

A. IN THE GOI GIVING SENIOR CONSIDERATION TO THE AMERICAN GROUP. B. HAS THE SUBMISSION OF THE BID OR A COST REIMBURSABLE BASIS INFLUENCED, FAVORABLY OR OTHERWISE, THEIR

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COOPERATIVE POSITION. MAW

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NNN

Message Attributes

Automatic Decaptioning: X
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Decaption Date: 01 JAN 1960
Decaption Note:
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Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
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Margaret P. Grafeld
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06 JUL 2006

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Review Withdrawn Fields: n/a
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Subject: BANDAR ABBAS PORT PROJECT
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